

Applied Global Technologies Announces College Education, Military, and International Wins for ENCORE UC Video

Atlanta, GA – July 7, 2011 - <u>Applied Global Technologies, LLC</u> ("AGT") today announced significant wins in the first quarter following the release of v6.5 for iPad/iPhone support. Encore enables enterprise mobile users on iOS-based smart phones (iPhone) or tablets (iPad) to host or join multipoint video conferences with desktops and room system participants.

Benefits of Videoconferencing for Mobile Workforce

"ENCORE is being used by our clients to solve a variety of business needs", stated Mark Cray, EVP of Managed Video and UC Platforms. "Now that video is on laptops and mobile devices, our clients are able to put themselves in the middle of any business process or interaction to share real-time information and make better decisions."

Recent ENCORE success stories

- A mid-western College of Osteopathic Medicine chose <u>ENCORE</u> for videoconferencing mobility. The College has integrated <u>ENCORE</u> into their existing Distance Learning environment to extend courses over the internet via ENCORE's "skype-like" web-based desktop solution. The University is now able to connect students and professors from across the globe via the internet into their video-enabled classrooms.
- A Department of Defense (DOD) agency located in Colorado Springs, Colorado chose
 <u>ENCORE</u> to provide situational awareness of operations. The agency will use <u>ENCORE</u> to
 bring in live video feeds from military operations into virtual meeting rooms for
 dispersed multi-agency operations teams to observe and direct via video conferencing.
 This capability will provide command and control decision-makers with the ability to
 receive real-time situational awareness of operations.
- AGT has expanded into the Sub-Saharan African market through a partnership with Kathea, the leading Polycom video conferencing provider in South Africa. AGT's ENCORE and FATHOM HD are the core platforms for SureView Video Services launched by Kathea in May, 2011. Using the ENCORE UC Video platform, SureView will connect video conferencing room systems, web-based desktops, and iPads/iPhones across enterprise networks and the internet.

"It is exciting to see clients adopt a position of inclusion with video conferencing, where they are allowing users to join from any device." stated <u>Mike Valletutti</u>, CEO.

About Encore

For existing video conferencing users, <u>ENCORE</u> eliminates the obstacles in creating a true end-to-end video conferencing experience in seamlessly connecting its mobile workforce across the most commonly used end points today. <u>ENCORE</u> was designed to be placed on the edge of the private and public network, and as a result, does not require unnecessary interaction with internal IT department to open ports. <u>ENCORE</u> is compatible with both Polycom RMX and Cisco Codian network infrastructure solutions for multipoint meetings, and includes internal HD/SD ports for extending H.323 point-to-point with iOS-based mobile devices. With support for H.329 content and live desktop sharing, tablet and smart phone users can receive live content while interacting via VoIP, in addition to streaming video. The Apple certified app can be found at iTunes http://itunes.apple.com/us/app/perfectmeetings-mobile/id421577785?mt=8&ls=1.

About Applied Global Technologies, LLC

AGT is the leading managed services provider for interactive video conferencing solutions for enterprise and government agencies. AGT provides end-to-end solutions, including engineering design and integration, management tools, and expert in-person video help desk support. With its roots in software development and support from the Georgia Institute of Technology, AGT has built and designed award-winning products created to increase the quality and performance of video conferencing across IP networks while delivering the highest level of interoperability between room systems, desktop users, and mobile devices. AGT has a wide range of client solutions spanning distance education, state government, Federal/DOD, Fortune 1000, and SMB. Learn more at www.appliedglobal.com.

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